



Why use a Life Settlement Broker?

The answer is simple: competent life settlement brokers make life easy for policy sellers by handling most of the work involved in a life settlement transaction.

With over 30 life settlement providers who bid on billions of dollars of eligible policies every year it pays to have a broker who knows how to optimize value and secure the highest price possible for his client.

An experienced broker should provide the following:

- ◀ much needed life settlement experience. This is a new process for many agents and policy sellers and a good broker will represent seller's fiduciary interests at all times;
- ◀ an ability to procure in a timely manner all necessary information needed to effect the sale of the policy; including but not limited to: ordering medical records, insurance policy information and life expectancy information;
- ◀ strong negotiating skills to help secure the highest price;
- ◀ integrity and high ethical standards regarding all aspects of the transaction;
- ◀ marketing support and follow up;
- ◀ general regulatory, licensing, compliance and execution know how; and
- ◀ full disclosure to the seller.

A life settlement can be a complex financial transaction, much like a real estate closing in many respects. As in real estate, an experienced broker can bring significant added value to the process. By successfully negotiating the life settlement landscape, a life settlement broker can be worth his weight in gold to his client.

Next steps

For further details on having a life insurance policy evaluated for a potential life settlement transaction please call Peachtree Life Settlements at 1.866.864.6886.

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For more information,
call today
1.866.864.6886